

CAPABILITY STATEMENT

OVERVIEW/ABOUT THE PRINCIPAL

Established in 2010, **Ripefruit Creative**, is a boutique **branding** and **design** studio that consistently develops campaign concepts and collateral that further your brands identity and **distinction** in the market. The creative director, Ebony Kenney, is a former corporate professional who has worked on training, marketing and testing materials since 2001. This woman owned business surpasses the industry standard for **professional** and **beautiful graphics** in order to successfully execute the primary function of design, which is **improvement of systems**.

Ripefruit difference...

- A principal with over 6 years Market Research experience has organized and executed several impartial focus groups.
- Our size makes us fast and flexible. While we develop sound strategies for success our clients benefit from personalized attention, accessibility and competitive pricing.
- A sensitivity to diversity has afforded us the opportunity to work on community projects and those of a socially progressive nature.



Ebony Kenney, Creative Director

-BA, Notre Dame of MD University -MA, UB Publication Design

-AIGA Colorblind Panelist, 2009 -CNCA Business Association Meeting "Themed Meetings" host and presenter NAICS CODES: 541430, 541490 DESIGN 541511 WEB DESIGN 541613 MARETING CONSULTING 541810 ADVERTISING AGENCIES 541850 DISPLAY 541860 ADVERTISING CAMPAIGNS 541870 ADVERTISING MATERIAL DIRECT 541890 SPECIALTY DISTRIBUTION

PSC CODES: R421, R422, R426,, R701, T001, U001

YEARS EXPERIENCE: 8+ | YEARS IN BUSINESS: 2 DUNS # 969997852 ORGANIZATION TYPE: SOLE-PROPRIETOR HUB ZONE | WOMAN/MINORITY OWNED



Chelsea Henery, Illustrator/Designer

-BA, Savanna College of Art and Design

EBONY KENNEY, CREATIVE DIRECTOR 2516 MADISON AVENUE | BALTIMORE, MD 21217 (410) 294-8956 | WWW.RIPEFRUITCREATIVE.COM | INFO@RIPEFRUITCREATIVE.COM



ripefruit CREATIVE

SERVICES

- Branding Planning
- Logo Development
- Advertising Conceptualization
- Art Direction
- Infographics Development
- Annual Reports
- Newsletters
- Webmastering
- Web Planning
- Web Traffic/SEO
- Web Development (CSS/HTML)
- Content Management Systems*

(CMS-Joomla/Drupal/Wordpress)

- Social Media Planning and Development
- Collateral
- Identity Packages

(logo, business cards, letterhead)

- Direct Mail
- Newsletters
- Display
- Brochures
- Self-Promotion/ Announcements/ Invites
- Photoshoot Organization

* Since many clients prefer to manage their own websites, Ripefruit Creative develops many sites using open-source Drupal, Joomla or WordPress content management systems.









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PROCESS

1. **Research**: We work with the client to understand what they have learned so far about their customer base. This is done through research, polling their audience or our in-house questionnaire.

2. **Proposal Approval**: Planning begins and forms into a proposal intended to satisfy client goals within its timeline and budget considerations.

3. **Concept Development**: Concepts are developed and in some cases tested against end-user reception.

